# Leading Property Managers Association Event Series 2018: Partnership Opportunities



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Join us and become part of Australia & New Zealand's only specialist property management event series.

# Our 2018 event series will include 10 events, span 2 countries and attract over 2,000+ property management professionals

# Conferences

#### **LPMA 2018**

The Star, Gold Coast, QLD 10 & 11th May, 2018 2017 Attendance: 443

#### **LPMA NZ 2018**

Grand Millennium, Auckland 6 & 7th Sept, 2018 2017 Attendance: 222

#### **PMC 2018**

Royal Pines, Gold Coast, QLD 11 & 12th Nov, 2018 2017 Attendance: 802

# **Conference Oriented Events**

# LPMA Round Table (New Zealand)

Auckland 10 April, 2018

# LPMA Premium Connection (Australia)

Gold Coast, QLD 9th May, 2018

# LPMA Premium Connection (New Zealand)

Auckland 5th September, 2018

# LPMA Round Table (Australia)

Sydney November 2018

# **Non-Conference Events**

#### **LPMA Strategic Retreat Program**

3 exotic locations Various dates

#### Webinars & Podcasts

Online Various Dates With a diverse range of engaging events throughout the year, the LPMA Event Series was created to be the one stop shop for all property management professional development.

# CONFERENCE PARTNERSHIP OPPORTUNITIES



# PREMIER PARTNER

Our ultimate partnership package.

### Two Opportunities \$75,000 + GST

As a Premier Partner, you will receive the top spot across all major events, providing your team with exclusive benefits.

- A complimentary custom sized area for lounge/booth space in a prominent position at each conference (LPMA 2018, LPMA NZ 2018, PMC 2018).
- Partner of:

Round Table Events (hosted in AU & NZ)	Premium Connection Days (hosted in AU & NZ)	Two Webinar session and One Podcast
<ul> <li>Display tables</li> <li>Marketing handout</li> <li>Time slot to speak with attendees</li> </ul>	<ul> <li>Display tables</li> <li>Marketing handout</li> <li>Time slot to speak with attendees</li> </ul>	<ul> <li>Individual sessions exclusivity</li> <li>Co-branding on promotions</li> <li>Showcase your logo on the introduction slide</li> <li>Provide a short pitch of your product or service</li> <li>Receive verbal acknowledgement throughout the session</li> </ul>

- Six tickets for your team for each of the major conferences (LPMA 2018, LPMA NZ 2018, PMC 2018) for your team and clients. Additional tickets are also offered at a 25% discount
- Two complimentary Guest tickets for your valued clients (or potential clients) to attend each conference (LPMA 2018, LPMA NZ 2018, PMC 2018)
- Verbal acknowledgement throughout each partnership event (where applicable)
- Prominent branding within event apps (replacing brochures) at all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)
- Logo on slides between sessions (if applicable) at all partnered events
- Promotional Insert into, and branding on, event satchel at all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)
- List of all attendees who opt in to partner messaging at all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)
- Logo on LPMA events website
- Logo on each conference satchel
- Signage at all events

#### Total value of \$85k

# **GOLD PARTNER**

#### A golden partnership opportunity.

### Five Opportunities \$30,000 + GST

The Gold Partner class holds an impressive value, covering all of our key events gaining maximum exposure for your brand to get in front of a highly targeted audience.

- A complimentary double booth space, located in prominent position in the foyer or exhibition area of all three conferences (LPMA 2018, LPMA NZ 2018, PMC 2018).
- A partner of:

#### One webinar session, which includes:

- Individual session exclusivity
- Co-branding on promotions
- Showcase your logo on the introduction slide
- Provide a short pitch of your product or service
- Receive verbal acknowledgement throughout the session
- Four complimentary tickets for your team to attend each conference (LPMA 2018, LPMA NZ 2018, PMC 2018)
- Two complimentary Guest tickets for your valued clients (or potential clients) to attend each conference (LPMA 2018, LPMA NZ 2018, PMC 2018)
- Verbal acknowledgement throughout each partnership event (where applicable)
- Branding within event apps through banner advertisement (replacing workbooks) at all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)
- Logo on slides between sessions (if applicable) at all partnered events
- Promotional Insert in the event satchel at all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)
- Distribution of your collateral 'dropped' (once only) on delegate workspaces during each event
- List of all attendees who opt in to partner messaging at all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)

#### Total value of \$43K

# SILVER PARTNER

An exceptional value.

\$15,000 + GST

The Silver Partner class is all about getting your brand in front of thousands of highly targeted PM professionals in a cost effective manner.

- A complimentary single booth located in the foyer or exhibition area at each conference (LPMA 2018, LPMA NZ 2018, PMC 2018).
- Two complimentary tickets to attend all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)
- A partner of 1 webinar session

#### One webinar session, which includes:

- Individual session exclusivity
- Co-branding on promotions
- · Showcase your logo on the introduction slide
- Provide a short pitch of your product or service
- Receive verbal acknowledgement throughout the session
- Promotional Insert into the event satchel at all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)
- Acknowledgement on screen throughout each conference
- List of all attendees who opt in to partner messaging at all conferences (LPMA 2018, LPMA NZ 2018, PMC 2018)

#### Total value of \$17k

# ADDITIONAL CONFERENCE PARTNERSHIP OPPORTUNITIES



# **COFFEE CART**

# Starting at \$6,000 + GST – Various opportunities

During our conferences we ensure there is plenty of coffee and snacks to give our attendees a boost throughout the day.

Filling this need allows us to offer our partners the possibility to brand a coffee cart and provide our attendees with free coffee. Not surprisingly the stand is a popular area between sessions and is in a great location.

In addition to the branded coffee cart, partners are able to provide branded clothing and coffee cups (at cost) for use by the venue staff, as well as, the opportunity to provide marketing material in the event satchel.

There are varying opportunities and this offer is sure to go quickly!

# EVENT FUNCTION / PARTY PARTNERSHIP

### Various Pricing - 3 Opportunities, 1 per event

At each of the three conferences there is an opportunity to be an exclusive partner of the evening function. These events vary in scale, attendees and production but each is sure to leave a fantastic impression on participants.

We have one partnership opportunity available for each function/party where our partner will have naming rights and a custom branding opportunity for each event.

PMC 2018 - \$20,000 + GST: PMC has garnered an enviable reputation for our fantastic themed parties. This past year we showcased an Under the Sea theme, which featured mermaids, jellyfish, and pirates. Unlike other themed parties, we pull out all the stops completely turning our venues upside down with high quality production tools and utilities. This past year we used a projection wall and hanging aquatic features to create a serene underwater scene. Each year we receive raving reviews, and this year we will look to top it. Partners will have the opportunity to brand the event as well as offer a branded experience.

LPMA 2018 - \$15,000 + GST: For LPMA AU we hold a gala awards night which pays tribute to the hard work and dedication our LPMA members have undertaken over the course of the year. The 2018's event is sure to stun as we create a high-class awards celebration with glitz and glamour. We intend to make our members feel like they are superstars and hope to truly leave a mark. Partners will have the opportunity to brand the event as well as present a branded award.

**LPMA NZ 2018- \$10,000+GST**: Similar to its sister conference, LPMA NZ will also be hosting a gala awards night dedicated to our LPMA NZ members. Once again we intend for this event to be a special night, genuinely captivating our audience and inspiring them to achieve great things. Partners will have the opportunity to brand the event as well as present a branded award.

# LPMA ROUND TABLE

### \$5,000 + GST - 2 Opportunities, 1 per event

Our two LPMA Round Table events are members-only events which offset our two LPMA conferences. Six months opposite the LPMA 2018 and LPMA NZ 2018 conferences, these events are for agency principals and senior team members to come together and discuss relevant topics, covering off best practice and business development strategies.

We have two opportunities (one for LPMA and one for LPMA NZ) available for the right partners. Partners will have the opportunity to:

- Display at a small table
- Offer marketing handouts to our small group of attendees
- Speak with our influential attendees in an allocated time slot

# LPMA PREMIUM CONNECTION DAY

### \$5,000 + GST - 2 Opportunities, 1 per event

The day prior to our two LPMA conferences we offer LPMA members the chance to come together and discuss challenges, new business strategies and some of the key topics that will be covered at the conference. This is a time for principal members and senior team members to come together, network, discuss strategy and learn about the always changing market.

We have two opportunities (one for LPMA and one for LPMA NZ) available for the right partners. Partners will have the opportunity to:

- Display at a small table
- Offer marketing handouts to our small group of attendees
- Speak with our influential attendees in an allocated time slot

# NON-CONFERENCE EVENT PARTNERSHIP OPPORTUNITIES



# LPMA WEBINARS & PODCASTS

\$2,000 + GST per 1 webinar - Online

Launching in 2018, this new series of online events and sessions promotes industry best practice and learnings. These webinars and podcasts are designed to be intimate with deep, meaningful conversations across key industry topics.

Webinars are open to both LPMA & non-LPMA members and will cover a wide range of themes throughout the year.

Due to the frequency and natural variability of these webinars and podcasts we are offering individual partners for each session. Partners will have the opportunity to:

- Enjoy individual session exclusivity
- Co-brand promotions for the individual session
- Showcase their logo on the introduction slide
- Provide a pitch of the partner product or service
- Receive verbal acknowledgement throughout the session

# LPMA STRATEGIC RETREAT

### \$5,000 + GST per retreat- 3 Opportunities

Another recently created event is our Strategic Retreat Program. This program will occur three times throughout the year and will be invitation-only to 25 key industry attendees. In addition to exclusivity, this program will be situated in desirable locations, increasing the quality and enjoyment of attendees.

The retreat will run for two days and feature deep dive workshops, challenging attendees with solving business problems and creating new industry best practice.

For each event there is an opportunity for the right partner to showcase their brand to some of the most influential players in the property management industry. Partners will have the opportunity to:

- Include their branding on slides and other event collateral
- Allocated speaking time in program
- Receive verbal acknowledgement throughout the event
- Automatically receive an invitation to the event to network with key industry players

# OVERALL PARTNER PACKAGE BREAKDOWN



# CONFERENCE EVENTS COMPARISON

	Premier	Gold	Silver
Price	\$75,000 + GST	\$30,000 + GST	\$15,000 + GST
Number of opportunities	2	5	8
Stand Size	Custom	Double	Single
Additional event partnership	2xRound Tables 2xPremium Connects 2xWebinars 1xPodcast	1xWebinar	1xWebinar
Number of team tickets for each conference	6	4	2
Number of tickets to other events	2 for RT 2 for PC	-	-
Number of guest tickets for each conference	2	2	-
Acknowledgement throughout each event	✓	✓	✓
List of attendees who opt into partner messaging	✓	✓	<b>√</b>
Promotional satchel insert	✓	✓	✓
Collateral drop (once only)	✓	✓	-
App branding at conferences	✓	✓	-
Logo on slides between event sessions	<b>√</b>	<b>√</b>	-
Logo on LPMA events site	✓	-	-
Logo on event satchel	✓	-	-
Event signage	✓	-	-

# ADDITIONAL CONFERENCE OPPORTUNITIES COMPARISON

Partner Level	Pricing	Орр.	Benefits
Coffee Cart (where	From \$6,000	Various	<ul> <li>Coffee cart in a prominent position in the foyer of the conference</li> </ul>
available)	+GST		<ul> <li>Barista wearing your brand (if supplied)</li> </ul>
			Promotional satchel insert
			<ul> <li>Your brand offering free coffee for attendees</li> </ul>
Function Partner	\$20,000 \$15,000 \$10,000 +GST	1 per each conference	<ul> <li>Get your brand front and centre at some of the best industry parties</li> <li>Brand the event and receive custom opportunities per event</li> </ul>
Round Table	\$5,000 +GST	1 per the 2 RTs	<ul> <li>Display your brand at a display table</li> <li>Offer marketing handout to our small group of attendees</li> <li>A time slot to speak with our influential attendees</li> </ul>
Premium Connection	\$5,000 +GST	1 per the 2 PCs	<ul> <li>Display your brand at a display table</li> <li>Offer marketing handout to our small group of attendees</li> <li>A time slot to speak with our influential attendees</li> </ul>

# NON- CONFERENCE EVENTS BREAKDOWN

Partner Level	Pricing	Орр.	Benefits
Webinar & Podcast Package	\$2,000 +GST	Varies	<ul> <li>Individual session exclusivity</li> <li>Co-branding on promotions</li> <li>Showcase your logo on any slides or presentation</li> <li>Provide a short pitch of your product or service</li> <li>Receive verbal acknowledgement throughout the session</li> </ul>
Strategic Retreat Program	\$5,000 +GST	1 per each of the 3 events	<ul> <li>Place your brand in front of 25 key leaders within the PM industry</li> <li>Include your branding on slides and other event collateral</li> <li>A speaking slot with attendees</li> <li>Receive verbal acknowledgement throughout the event</li> <li>Receive an invitation to the event to network</li> </ul>

# **EVENT INFORMATION**



# LPMA CONFERENCE EVENTS



PMC is Australasia's largest property management conference. With an attendance of over 800 property management practitioners in 2017, our two-day conference has steadily increased in size and content. Presenting a mix of specialised and non-industry speakers while throwing, arguably, the best party, PMC is a staple event for many property managers across Australia. 2018's conference will focus on the future of the PM industry.



Since 2005, the LPMA conference has been celebrating excellence in property management. Open to both members and non-members, LPMA was created to be the best conference to gain real world experience while providing ample opportunities to cultivate an extensive professional network. It is a great event for those who are looking to increase awareness amongst key industry players in Australia.

# LPMA CONFERENCE EVENTS



Similar to its Australian sister conference, LPMA NZ also focuses on excellence in property management. The two-day LPMA NZ conference is the largest PM conference in New Zealand and attracts top industry talent from around the country. It is a great event for those who are looking to increase awareness amongst key industry players in NZ.



Our two LPMA Round Table events are members-only events which offset our two LPMA conferences. Six months opposite the LPMA 2018 and LPMA NZ 2018 conferences, these events are for agency principals and senior team members to come together and discuss relevant topics, covering off best practice and business development strategies.



The day prior to our two LPMA conferences we offer LPMA members the chance to come together to discuss the latest industry practices and challenges, and also some of the key topics that will be covered at the conference. This is a time for LPMA members to come together to network, discuss strategy and keep up to date with the always changing market.

# NON-CONFERENCE LPMA EVENTS



Our new LPMA webinar and podcast series is an online program which promotes industry best practice and learnings. These webinars and podcasts are designed to be intimate, with deep, meaningful conversations across key industry topics. LPMA webinars and podcasts are open to both LPMA & non-LPMA members and will cover a wide range of themes throughout the year. Our themes change quarterly as we promote and put best practice into action.



Another new event that we have created is our Strategic Retreat Program. This program will occur three times throughout the year and will be invitation-only to 25 key industry attendees. Occurring in desirable locations, our program's sessions will run for two days and feature deep dive workshops which challenge our attendees with solving business problems and creating new industry best practice.

# READY TO BECOME A PARTNER? LOOKING FOR MORE DETAILS?

Contact Dixie or Jamie for more information.



Dixie Walters 0401 489 025 <u>Dixie@lpma.com</u>



Jamie Collins 0411 285 201 Jamie@lpma.com



Company Name (for tax purposes)			
Display Name (for stand)			
Mailing Address			
ABN	T	NA 1 1	
Key Contact	Telephone	Mobile	Email
Secondary Contact	Telephone	Mobile	Email
2. Sponsorship/Exhibitor Details (the Se	ervice)		
Item	Size	Booth No	Cost (ex GST)
Multi-Event Packages (tick preferred or	otion)		
☐ Premier Partner	Lounge/Double Booth		\$75,000
☐ Gold Partner	Double Booth		\$30,000
☐ Silver Partner	Single Booth		\$15,000
Single Event Packages (tick preferred o	otion)		
□ Coffee Cart - LPMA	Per Event	N/A	\$6,000
□ Coffee Cart - PMC	Per Event	N/A	\$6,000
☐ Coffee Cart – LPMA NZ	Per Event	N/A	\$6,000*
☐ LPMA Party	N/A	N/A	\$15,000
☐ PMC Party	N/A	N/A	\$20,000
☐ LPMA NZ Party	N/A	N/A	\$10,000*
☐ LPMA Roundtable - Aust	Per Event	N/A	\$5,000
☐ LPMA NZ Roundtable	Per Event	N/A	\$5,000*
☐ LPMA Premium Connection - Aust	Per Event	N/A	\$5,000
☐ LPMA NZ Premium Connection	Per Event	N/A	\$5,000*
☐ LPMA Webinars and Podcasts	Per 1 x Web/Pod	N/A	\$2,000
☐ LPMA Strategic Retreat - March	Per Event	N/A	\$5,000
☐ LPMA Strategic Retreat - July	Per Event	N/A	\$5,000
☐ LPMA Strategic Retreat - November	Per Event	N/A	\$5,000
☐ LPMA Gold Partner	Double Booth		\$15,000
☐ LPMA Silver Partner	Single Booth		\$6,000
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PMC Gold Partner	Double Booth		\$15,000
□ PMC Silver Partner	Single Booth		\$6,000
- I DMANIZ C 112	D 11 D 11		# / OOO*
LPMA NZ Gold Partner	Double Booth		\$6,000*
□ LPMA NZ Silver Partner	Single Booth		\$3,000*
3. Payment Detail (tick preferred option	n)		
☐ Pay on Invoice			
	SB Acco	unt	
	ard No	Expiry Card	Holder Name
Authorising signature			
4. Payment Terms (tick preferred optio	n)		
☐ Pay upfront ☐	Pay 25% upfront deposit and	75% after event	☐ Contact me for payment pla
* note - these costs are in NZ\$	, apri ont deposit dite		

#### LPMA Sponsorship and Exhibitor Terms and Conditions

#### 1. Definitions:

Us/We/Our: Leading Property Managers Association Pty Ltd (ABN 67 141 723 757) otherwise known as LPMA. LPMA is owned and operated by Ailo Holdings Pty Ltd (ABN: 23 608 601 485).

You/Your: The entity identified in the Contact section of the Service Agreement.

Debit User's Name: Ailo Holdings Pty Ltd with Debit User ID 518431.

Direct Debit Request (DDR): Your authorisation to Us to direct debit your nominated bank account or credit card,

Financial Institution: That organisation that has supplied your Bank Account or Credit Card.

Service Agreement: The LPMA Sponsorship and Exhibitor Agreement and Direct Debit Request Authority combined (this document).

#### 2. Terms and Condition

#### 2.1 Term

This Service Agreement commences on execution and ends on the provision of the requested Service

#### 2.2 Services

We must provide the requested Services as indicated as per the LPMA Event Series Information Pack dated 17 January 2018. Services are made up of multi and single event Sponsorship/Exhibitor packages inclusive of Event Booth's.

#### 2.3 Laws and Legal Requirements

We must:

- comply with all applicable laws; and
- obtain all licences, approvals and other authorisations required by law to provide the Service to You.

#### 2.4 Privacy Act

We must comply with the provisions of the Privacy Act 1988 (Cth) (the Act) in relation to any personal information (as that term is defined in the Act) which We receive or has access to in the course of providing the Service. We will only use or disclose such personal information for the purpose for which the information is provided or made available to Us and to contact the You to promote the LPMA event. Where the You make personal information available to Us in connection with this Contract, You warrant that it has:

- complied with the Act in relation to such personal information;
- notified the individuals to whom the personal information relates that their information will be disclose to Us; and
- directed such individuals to Our privacy policy list on www.lpma.com

#### 2.5 Your obligations

The You must provide all information and assistance that We reasonably requires to provide the Service.

#### 2.6 Payments

You agree to pay Us the Service Agreement Fees in accordance with this Service Agreement and the below DDR Terms and Conditions. Unless otherwise agreed you will comply with the below payment schedule:

- Deposit of 25% is payable upon return of the Service Agreement
- Remaining 75% to be paid upon completion of Service

#### 2.7 Termination

This Service Agreement terminates at the end of the provision of the Service or after the completion of the Event (Termination Date). At the Termination date, obligations between Us and the You cease, except where such obligation is an obligation to make a payment that is due and owing to Us under this Service Agreement. Such payments will remain due and owing notwithstanding the Termination Date.

#### 2.8 **GST**

If GST is payable, or notionally payable, on a supply made under or in connection with this Service Agreement, the party providing the consideration for that supply must pay as additional consideration an amount equal to the amount of GST payable, or notionally payable, on that supply (the GST Amount). Subject to the prior receipt of a tax invoice, the GST Amount is payable at the same time that the other consideration for the supply is provided. If a tax invoice is not received prior to the provision of that other consideration, the GST Amount is payable within 10 days of the receipt of a tax invoice. This clause does not apply to the extent that the consideration for the supply is expressly stated to be GST inclusive or the supply is subject to reverse charge.

#### Liability net of GST

Where any indemnity, reimbursement or similar payment under this Service Agreement is based on any cost, expense or other liability, it shall be reduced by any input tax credit entitlement, or notional input tax credit entitlement, in relation to the relevant cost, expense or other liability.

#### Adjustment events

If an adjustment event occurs in relation to a supply made under or in connection with this Service Agreement, the GST Amount will be recalculated to reflect that adjustment and an appropriate payment will be made between the parties.

#### **Definitions**

Unless the context requires otherwise, words and phrases used in this clause that have a specific meaning in the GST law (as defined in the Tax System (Goods and Services Tax) shall have the same meaning in this clause.

#### 2.9 Cancellation and Refunds

You must provide to Us notice of cancellation in writing 45 business days before the commencement of the Event/s. Multi Event packages have to be cancelled before the first event. When you cancel with less than 45 days notice there will be no refund. Cancellations with 45 days notice will receive a 50% refund.

#### LPMA Sponsorship and Exhibitor Terms and Conditions Cont'd

#### 2.10 Removal of Walls and Fascia Boards for Booths

Due to safety and structural support requirements, if the You wish to remove walls or fascia boards from the Booth/s this will need to be approved by Us in writing before any work is carried out. Failure to observe this requirement entitles Us to immediately terminate the Service Agreement.

#### 2.11 Booth Sharing

Subleasing of Booth/s is not permitted. The Service Agreement only accommodates for signage and promotion of one business name and logo.

#### 2.12 Nuisance

The broadcasting of promotional material from within the Booth/s must not interfere with any other exhibitors or consist of offensive material. Failure to comply entitles Us to immediately terminate the Service Agreement.

#### 2.13 General

Assignment:

You must not assign any of its rights under this Service Agreement without Our prior written consent. We may assign its rights and benefits under this Service Agreement at any time.

Jurisdiction

This Service Agreement will be governed by and construed in accordance with the laws of New South Wales, Australia.

**Entire Agreement and Amendment** 

This Service Agreement is the entire agreement between the parties in relation to its subject matter. It may be varied only in writing signed by both parties.

Severability

If any part of this Service Agreement is invalid or unenforceable, that part will (if possible) be read down to the extent necessary to avoid the invalidity or unenforceability, or alternatively will be deemed deleted and this Service Agreement will remain otherwise in full force.

Executed in accordance with section 127 of the Australian Corporations Act 2001 (Cth) by [Customer]:

Director Signature
Print Name
Director/Secretary Signature
Print Name

LPMA Sponsorship and Exhibitor Terms and Conditions Cont'd

#### Direct Debit Request (DDR)

#### 1. Drawing arrangements

The drawings under this Direct Debit Request will occur as follows:

- As per the Service Agreement Fees and Schedule
- On an exception basis (dishonour fees)

If any drawing falls due on a non-business day, it will be debited from Your nominated account on the next business day following the scheduled drawing date. We will give You at least 14 days notice when changes to the initial terms of the arrangement are made. If You wish to discuss any of the notified changes to the initial terms please contact Our customer service team by email at hello@lpma.com.au.

#### 2. Your rights

Changes to the arrangement

If You want to make changes to the drawing arrangements, please contact Our customer service team by email at <a href="hello@lpma.com.au">hello@lpma.com.au</a>. These changes may include:

- Deferring the drawing; or
- Altering the schedule; or
- Stopping an individual debit; or
- Suspending the DDR; or
- Cancelling the DDR completely.

#### Enquiries

Direct all enquiries to Us rather than to Your Financial Institution, and these should be made at least 3 working days prior to the next scheduled drawing date. All communication addressed to Us should include Your:

- Contact name
- Business name (if applicable)
- Email Address
- Contact telephone or mobile number

#### Disputes

If You believe that a drawing has been initiated incorrectly, We encourage You to take the matter up directly with Us by contacting Our customer service team by email at <a href="hello@lpma.com.au">hello@lpma.com.au</a>.

If You do not receive a satisfactory response from Us within 14 days, contact Your Financial Institution who will respond to You with an answer to Your claim:

- Within 5 business days (for claims lodged within 12 months of the disputed drawing); or
- Within 30 business days (for claims lodged more than 12 months after the disputed drawing)

You will receive a refund of the drawing amount if We can not substantiate the reason for the drawing.

**Note**: Your Financial Institution will ask You to contact us to resolve Your disputed drawing prior to involving them.

#### 3. Your commitment to us

It is Your responsibility to ensure that:

- Your nominated account can accept direct debits (Your Financial Institution can confirm this); and
- That on the drawing date there are sufficient cleared funds in the nominated account: and
- That You advise Us if the nominated account is transferred or closed.

#### 4. Dishonours

If Your drawing is declined, returned or dishonoured by Your Financial Institution You will be contacted explaining that the DDR has been declined/returned and that You may be charged a dishonour fee. The drawing and dishonour fee may be recovered by re-drawing on Your account in 7 days.

We will charge You for any fees charged to us by Your/Our Financial Institution or Credit Card schemes as a result of any failed, declined or inappropriate drawing.

# SINGLE CONFERENCE PARTNERSHIP OPPORTUNITIES



# **LPMA 2018**

# **GOLD PACKAGE**

### \$15,000 + GST - 5 Opportunities

The Gold Partner class holds impressive value, gaining maximum exposure for your brand in front of a highly targeted audience.

- A complimentary double booth space located in prominent position in LPMA 2018
- Four complimentary tickets to LPMA 2018
- Verbal acknowledgement from MC throughout LPMA 2018
- Branding within the LPMA 2018 app (replacing workbook)
- Logo on LPMA 2018 slides between sessions
- Promotional Insert in the event satchel at LPMA 2018
- List of attendees who opt in to LPMA 2018 partner messaging

# SILVER PACKAGE

\$6,000 + GST - 8 Opportunities

The Silver Partner class is all about cost efficiency and getting your brand in front of hundreds of highly targeted PM attendees.

- A complimentary single booth space located at LPMA 2018
- Two complimentary tickets to attend LPMA 2018
- Promotional Insert in the event satchel at LPMA 2018
- Acknowledgement on screen throughout LPMA 2018
- List of attendees who opt in to LPMA 2018 partner messaging

# **PMC 2018**

# **GOLD PACKAGE**

### \$15,000 + GST - 5 Opportunities

The Gold Partner class holds impressive value, gaining maximum exposure for your brand in front of a highly targeted audience.

- A complimentary double booth space located in prominent position at PMC 2018
- Four complimentary tickets for PMC 2018
- Verbal acknowledgement from MC throughout PMC 2018
- Branding within the PMC 2018 app (replacing workbook)
- Logo on PMC 2018 slides between sessions
- Promotional Insert in the event satchel at PMC 2018
- List of attendees who opt in to PMC 2018 partner messaging

# SILVER PACKAGE

\$6,000 + GST - 8 Opportunities

The Silver Partner class is all about cost efficiency and getting your brand in front of thousands of highly targeted PM attendees.

- A complimentary single booth space located at PMC 2018
- Two complimentary tickets to attend PMC 2018
- Promotional insert in the event satchel at PMC 2018
- Acknowledgement on screen throughout PMC 2018
- List of attendees who opt in to PMC 2018 partner messaging

# **LPMA NZ 2018**

# **GOLD PACKAGE**

# \$6,000 + GST - 5 Opportunities

The Gold Partner class holds impressive value, gaining maximum exposure for your brand in front of a highly targeted audience.

- A complimentary double booth space located in a prominent position at LPMA NZ 2018
- Four complimentary tickets to LPMA NZ 2018
- Verbal acknowledgement from MC throughout LPMA NZ 2018
- Branding within the LPMA NZ 2018 app (replacing workbook)
- Logo on LPMA NZ 2018 slides between sessions
- Promotional Insert in the event satchel at LPMA NZ 2018
- List of attendees who opt in to LPMA NZ 2018 partner messaging

# SILVER PACKAGE

\$3,000 + GST - 8 Opportunities

The Silver Partner class is all about cost efficiency and getting your brand in front of hundreds of highly targeted PM attendees.

- A complimentary single booth space located at LPMA NZ 2018
- Two complimentary tickets to attend LPMA NZ 2018
- Promotional insert in the event satchel at LPMA NZ 2018
- Acknowledgement on screen throughout LPMA NZ 2018
- List of attendees who opt in to LPMA NZ 2018 partner messaging